Note: Key data/information in this sample page is hidden, while in the report it is not.

# I Zhejiang Wynca Chemical Industry Group Co., Ltd.

## I-1 Company Info

#### I-1.1 Basic info

Company name	Zhejiang Wynca Chemical Industry Group Co., Ltd. (浙江新安化工			
	集团股份有限公司)			
Business address	No. 555, Xin'an East Road, Jiande City 311600, Zhejiang Province			
Website	http://www.wynca.com/			
Tel	+86-571-64715693			
Fax	+86-571-64721344			
Establishment date	May 1993			
Registered capital	million dollars			
Company type	□State owned □Private □Joint □Exclusively foreign-owned			
	■Listed Corporation □Unlisted joint stock □Limited liability			
Main business	Production and sales of pesticides, silicon materials and fine			
	chemicals			
Employees	1,881			
Import-export rights	■Yes □No Party ID			

#### **Overall business performance**

Company name	Zhejiang Wynca Chemical Industry Group Co., Ltd.		
Tatal accet	2008	million dollars	
Total asset	2009	million dollars	
	2008	million dollars	
Annual sales	2009	million dollars	
	2008	%	
Operating profit margin	2009	%	
Europhis business	2008	% / %	
Export/domestic business	2009	% / %	

### I-2 Products & Investment

#### Fields of business, 2009

Туре	Shares	Products
Pesticides	%	Glyphosate, quinclorac, chlorpyrifos
Silioon boood motoriala	%	Methyl chlorosilane monomer, dimethylsiloxane
Silicon-based materials		cyclic mixture, 110 ethylene group crude rubber
Chemical products		Dimethyl phosphonate, phosphorus oxychloride,
Chemical products	%	phosphorus trichloride
Others	%	Coal, transportation business

Capacity of major pesticides, 2010

Product	Capacity, t/a
Glyphosate technical	90,000
Quinclorac technical	
Chlorpyrifos technical	

#### Expansion plan, 2011~2013

Product	Designed Capacity, t/a	Status	Designed launch time
Silicon project			
IDA glyphosate			
Green pesticide project			
RTV silicon rubber project			
Phase II of Methyl chlorosilane			
comprehensive utilization			

### I-3 Marketing, sales and commercial activities

#### I-3.2 Commercial activities

Zhejiang Wynca has started to cooperate with multinational companies like Momentive Performance Materials Group since 2007.

In Sept. 2008, Zhejiang Wynca acquired % share of Hangzhou Chemical Industry Research Institute, becoming its largest shareholder.

Zhejiang Wynca acquired Ningxia Tianxi Technology Co., Ltd., the biggest pesticide production enterprise in northwest China in 2010, further establishing the leading position in domestic and international industry market.

In order to occupy more overseas markets, Zhejiang Wynca purchased 70% share of Ghana Sunshine Agricultural Materials Co., Ltd. which initially established a sales network in West Africa.

#### I-3.3 Sales

Product	Output, t	Market share (By volume)	
Glyphosate		%	
Chlorpyrifos		%	
Methyl chlorosilane monomer		%	

Market share of specific products of Wynca, 2009